

## Lead Time Expectations & Information

- All products are made-to-order.
- Lead times start from the time a project is released for production. Release requires a deposit and submittal approval.
- Custom projects or products with standard options include a development phase, which adds to your lead time. *See chart below.*
- A Project Advisor will provide you with a confirmed timeline for your project, when the order is released for production.
- Please notify us of critical deadlines before placing your order. Partial shipments and/or expediting may be available if required.

|  | STANDARD PRODUCT |          |           |                 | APPROXIMATE CUSTOM<br>DEVELOPMENT PHASE |
|--|------------------|----------|-----------|-----------------|---|
|  | < \$10K          | \$10-50K | \$50-100K | \$100K - \$250K |   |
| Metal Planters                         | 4 - 6            | 6 - 10   | 10 - 12   | 12 - 16         | Add 4 weeks                             |
| Greenscreen® Products                  | 4 - 6            | 4 - 6    | 6 - 8     | 12 - 16         | Add 4 weeks                             |
| Benches / Other Site Furnishings       | 4 - 6            | 6 - 10   | 10-12     | 12 - 16         | Add 4 weeks                             |
| FRP Planters                           | 4 - 6            | 6 - 10   | 10-12     | 12 - 16         | Add 6 weeks                             |
| GFRC Planters & Benches                | 4 - 6            | 6 - 8    | 10-12     | 12 - 16         | Add 6 weeks                             |
| Wood Clad Planters                     | 4 - 6            | 4 - 8    | 8-10      | 12 - 16         | Add 6 weeks                             |
| Irrigation, Root Solutions & VersiCell | 4 - 6            | 4 - 6    | 6 - 8     | 12 - 16         | N/A                                     |

## Approximate Lead Times in Weeks